

148/149, SalaiGodhani, Near Chikna Village, Hudkeshwar Road, Nagpur – 441204

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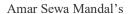
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DEPARTMENT OF MANAGEMENT STUDIES & RESEARCH MBA 1ST SEMESTER LEARNING MANAGEMENT SYSTEM

Notes Link Sr. NAME OF CO's No. **SUBJECT** 1 1T1 -**CO1:** Given the details regarding price and quantity, the future Module 1 MANAGERIAL manager will be able to calculate and interpret price elasticity, **ECONOMICS** income elasticity and cross-price elasticity of demand and will also be able examine the uses and abuses of demand forecasting techniques. **CO2:** Given the information about scale of production, the future **Module 2** manager will be able to analyze various aspects of empirical production functions and also will be able to comprehend the difference sources of economies and diseconomies of scale CO3: Given the information pertaining to market structure, the **Module3** future manager will be able to determine the optimal price and output for firms under different market structures. CO4: Given the circular flow model of an economy, the future **Module 4** manager will be able to interpret the role and importance of each component with regard to factor market and product market and will also be able to comment on the implications and control of inflation. CO5: Given the information regarding expenses and income in Module 5 an economy, the future manager will be able to calculate and explicate the gross domestic product using expenditure and income approaches and given the details about a phase of the business cycle, the future manager will be able to depict the symptoms, causes and effects on economic activities of a nation. NAME OF CO's **Notes Link** Sr. **SUBJECT** No. 1T2 -**CO1:** The student will be able to describe different types of Module 1 management information system from management activity point MANAGEMENT of view and will also be able to identify and work out KRAs, **INFORMATION** BOPs and BPPs for various organizations/systems. **SYSTEM** CO2: The student will be able to identify the master data, draw Module 2 report format and interface matrix while making a model of DSS CO3: The student will be able to suggest the conceptual model **Module3** of PMS and will also be able to draw a system model of integrated system (PMS+SCM+Accounting and Billing)





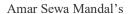
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		CO4: The student will be able to describe the key features of	Module 4
		ERP, SCM and CRM and will also be able to draw functional	
		flow and process flow diagrams for various transactions.	
		CO5: . The student will be able to enumerate the factors affecting	Module 5
		system performance and will also be able to comment on the	
		operational feasibility of IT system under consideration	
Sr.	NAME OF	CO's	Notes Link
No.	SUBJECT		
3	1T3 - BUSINESS	CO1: In context of research, the student will be able to define	Module 1
	RESEARCH	business research problems and will also able to formulate an	
		abbreviated version of research proposal.	
		CO2: The student will be able to describe and choose	Module 2
		appropriate sampling design and will also be able to estimate	
		appropriate sample size.	
		CO3: The student will be able to develop measurement tools and	Module3
		construct appropriate scales therein	
		CO4: The student will be able to select suitable method of data	Module 4
		collection and will be able to make questionnaire/e-questionnaire	
		CO5: The student will be able to derive inferences by applying	Module 5
		various techniques of interpretation and be and write various	
		types of research reports.	
Sr.	NAME OF SUBJECT	CO's	Notes Link
No.			
4	1T4 -	CO1: Students will be able to explain the concept of	Module 1
	ORGANIZATION		
	BEHAVIOUR	Organisation Design.	
		CO2: Students will be able to identify the components of	Module 2
		Individual Behaviour and apply the concept of Learning,	
		Perception, Attitudes and values.	
		CO3: The student will be able to distinguish between the	Module3
		various theories of motivation and their application in	
		organizations and also be able to apply these theories to	
		practical problems in organizations. They will also be able to	
		distinguish between a number of different leadership theories	
		& styles and contribute to the effective performance of a	
		team as the team leader or a group member.	
		CO4: The future managers/ students will be able to analyse	Module 4
		the behaviour of individuals and groups in organisations in	
I	1	terms of the key factors that influence organisational	1





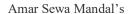
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		behaviour and demonstrate skills required for working in	
		groups (team building).	
		CO5: The students will be able to justify how organizational	Module 5
		change and conflict affect working relationships within	
		organizations and demonstrate how to apply relevant theories	
		to solve problems of change and conflict within	
		organizations	
Sr.	NAME OF SUBJECT	CO's	Notes Link
No.			
5	1T5 - FINANCIAL	CO1:Given an accounting situation Students will be able to	Module 1
	REPORTING,	evaluate selected accounting standards and performtheir	
	STATEMENTS AND	application in actual practice.	
	ANALYSIS	CO2: Given the Trial Balance and accompanying financial	Module 2
		adjustments the future manager shall be able to prepare the	
		financial statements and calculate the profit or loss of a firm	
		as at the end of the financial year.	
		CO3: Given the financial statements a student will be able to	Module3
		Prepare Cash Flow statement to evaluate whether a firm is	
		doing well financially and has sufficient cash to meet its	
		obligations and support its growth or not.	
		CO4: Given the financial statements a student will be able to	Module 4
		perform Ratio analysis and comment on the performance of	
		the firm. Whether a firm is doing well or not. (As compared	
		to its peers or year on year basis.)	
		CO5: Given the financial statements a student will be able to	Module 5
		formulate common size statement, trend analysis as well as	
		inter-firm and intra firm comparison (As compared to its	
		peers or year on year basis.)	
Sr.	NAME OF SUBJECT	CO's	Notes Link
No.	1/E/ DIGINEGO		37 1 1 1
6	1T6 - BUSINESS	CO1: For a given dataset, the student should be able estimate	Module 1
	STATISTICS &	the dispersion / variance & symmetry of the data using	
	ANALYTICS FOR	various measures and draw inferences to facilitate decision	
	DECISION	making.	Mala
	MAKING	CO2: For a given dataset, the student should be able assess	Module 2
		the level of association between given variables in the data	
		using various types of correlation analysis techniques. The	
		students should also be able to predict the values of a	
		variable using regression analysis techniques.	





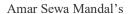
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		CO3: For given situations a student should be able determine the various probabilities arising out of the situation and make use of probability theory and appropriate probability	Module3
		distributions for the purpose of decision making.	
		CO4: For a given research problem, student should be able to	Module 4
		construct appropriate hypotheses and draw conclusions by	
		using a suitable hypothesis testing procedure so as to address	
		the research problem in question	
		CO5: The student will be able to differentiate between	Module 5
		various forms of analytics and will also be able to choose	
		suitable analytics for decision making	
Sr. No.	NAME OF SUBJECT	CO's	Notes Link
7	1T7 - LEGAL &	CO1:Given the circumstances, the learner will be able to	Module 1
	BUSINESS	infer legal aspects of doing business &plan business	
	ENVIRONMENT	activities. In a given situation, the learner will be able make	
		use of provisions of the Contract Act to evaluate a contract	
		used in commercial practice.	
		CO2: In a given situation, learner will be able to distinguish	Module 2
		between various types of Companies and explain their	
		comparative advantages and disadvantages. The learner will	
		be able to explain the legal process involved in formation of	
		a company and understand the relationships amongst the	
		various stakeholders of the company.	
		CO3:In context of Intellectual Property Rights (IPR) the	Module3
		learner will understand various components of IPR and	
		differentiate between them. The learner can also identify the	
		uses of IPR in business	24 1 1 4
		CO4:Under the given scenario, the learner will be able to	Module 4
		describe various provisions of IT Act and will be able to use	
		various provisions of Consumer Protection Act.	M - J1- 5
		CO5: A learner will be able to analyze the elements of	Module 5
Cn	NAME OF SUBJECT	Social, political, economic environment around a firm. CO's	Notes Link
Sr. No.			NOTES LIIIK
8	1T8 -	CO1: The student will be able to make proper use of group of	Module 1
	MANAGERIAL	words, synonyms and antonyms, phrases, idioms, proverbs	
	SKILLS FOR	for effective verbal communication	
	EFFECTIVENESS	CO2: The student will be able to write essays and CV using	Module 2





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Word Processor	
CO3The student will be able to draft business letters for	Module3
given situations using Word Processor	
CO4: The student will be able to apply basic functions of	Module 4
PowerPoint and will also be able to create effective	
PowerPoint Presentations using templates	
CO5: The student will be able to use various spreadsheet	Module 5
functions and will also be create useful spreadsheets	